



Looking for something interesting in training?

Hello

If your organisation is looking for Training that's Practical, Interesting and Focused on your Needs and Objectives to serve your staff & clients- maybe we can Help!

Here's a range of Training & Development courses suitable for your organisation which will add value in developing your staff and delivering a professional service to your clients. We hope you will consider them in your planning & training needs analysis:-

EQUALITY & DIVERSITY, CULTURAL INTELLIGENCE

Covers Equality/Diversity, Cultural Awareness, targeted Engagement, Embedding Diversity in an organisation, Impact Assessment, etc. The Cultural intelligence course is also suitable in a commercial setting for companies to understand and deliver tailored services to diverse clients.

MENTORING

Setting up company mentoring schemes, mentor/mentee induction training

MANAGEMENT & LEADERSHIP

For managers/ supervisor. Covers all essential skills needed for managers. Key principles and practical skills in effective leadership. A must for all organisations to improve organisational effectiveness and performance.

MANAGEMENT COACHING / BUSINESS COACHING

1-2-1 support for managers & supervisors to overcome work and personal challenges in their profession. This personalised coaching will empower and improve performance, resolve problems and achieve better focus and motivation.

PROJECT MANAGEMENT MARKETING, KEY ACCOUNT MANAGEMENT

Designing, setting up and delivering specific projects, e.g. client engagement.

Key principles and practical techniques any organisation/company needs to know to maximise the presence and impact of products and services, also offer social marketing strategies & projects to public/third sector organisations.

COMMUNICATION SKILLS, PRESENTATION SKILLS, SELLING SKILLS

Excellent communication & presentation skills can open doors to more career opportunities, make the right impact, and conversely limit the scope of one's abilities if lacking. Effective Selling Skills are an essential component in any business role. Such skills add confidence and credibility to any individual in the modern commercial world.

RECRUITMENT & SELECTION

A critical skill for any manager. Getting it right means a successful team that will achieve targets, but getting it wrong results in un-productive teams and individuals, low morale and wasted time and resources. The course will provide the techniques and skills for effective interviewing.

TIME MANAGEMENT, MEETINGS MANAGEMENT

Understand your time demands & thieves; Plan to handle them better; being in control of your time; time management systems and how to use them. Make meetings more effective & productive; agree on proper behaviour; driving meetings through outcomes rather than inputs.

TRAIN THE TRAINER

Training others is a skill in itself and requires the right techniques and inter-personal skills. This course will provide the necessary skills. The course will cover the essential skills and techniques in training & facilitation and provide ample opportunity to practice the skills learned. Includes learning theory(NLP), preparation, delivery of training, materials, group dynamics, etc.

TEAM WORKING

This course covers the key elements of Team working and will enable Team Leaders/Managers to build and manage their teams effectively

In addition, we offer consultancy on specific projects, such as business support, strategic planning, regeneration, BME engagement, for young people & adults, etc.

Improving Skills & Performance?

Below are a few feedback comments and more can be found on the website: www.acumen-tmc.co.uk

"I feel far more confident in confronting and working with people from different religions"

"I big eye Opener" ... "I would like to see more people sit this course"

"Confidence, motivation and a professional work ethic are the three main things that you have developed in me. I have benefited unbelievably from your training as the results have shown... All of which in my First week in hospitals."

"Delighted with whole exercise. Excellent value and benefit overall. Huge improvements seen with all of them on field visits- in terms of planning, confidence, awareness, etc."
a UK Pharmaceutical Business Manager

"Really enjoyed course, tutor friendly and professional"

*"Enjoyable, Good content,
lots of info"*

"a very good training day"

"Very interesting, learned a lot"

*"Extremely relevant and
useful to the issues.."*

Acumen TMC: Company Profile

Acumen provides effective and practical training and marketing solutions to private and public sector organisations. Training and support which makes a real difference to the staff empowerment and performance objectives of an organisation. Not theoretical –but focused on real life/work issues and challenges.

The Trainer/Consultant offers to clients a successful track record in Pharmaceutical sales, management, marketing spanning twenty years covering from small to medium pharmaceutical companies to multi-national top-10 corporations. In addition to these, non-executive involvement on various Boards of major organisations brings valuable additional experiences & insights on strategic direction, leadership and management, influence to assignments and delivery of projects. These sectors cover Health, Sports, Regeneration, Not-for Profit/Community organisations, Education/Skills, etc.

The trainer has first hand knowledge of designing and delivering projects aimed at diverse communities to tackle skills/training, employment, education, health and business matters. The Trainer is also fluent in Urdu and Punjabi. Courses are professionally delivered and a good investment in staff development.

Put us to the test..... contact us to discuss your needs without any obligation.
Thank you for your consideration!

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